iFABRIC CORP.
MANAGEMENTS' DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS
For the Three and Six Months ended March 31, 2015

May 28, 2015

The following Management Discussion and Analysis ("MD&A") of iFabric Corp. ("iFabric" or the "Company") should be read together with the unaudited consolidated interim financial statements for the three and six months ended March 31, 2015 and the related notes attached thereto, which are prepared in accordance with International Financial Reporting Standards ("IFRS") including IAS 34 "Interim Financial Reporting".

Continuous disclosure documents, including the Company's press releases and quarterly reports, are available through its filings with the securities regulatory authorities in Canada at <a href="https://www.sedar.com">www.sedar.com</a> and on the Company's website at <a href="https://www.ifabriccorp.com">www.ifabriccorp.com</a>.

### FORWARD-LOOKING STATEMENTS

This MD&A contains "forward-looking statements" which may include, but are not limited to, statements with respect to the future financial or operating performance of the Company. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "believes" or variations (including negative variations) of such words and phrases, or statements that certain actions, events or results that "may", "could", "would", "might" or "will" be taken, to occur or to be achieved. Forward-looking statements are based on the reasonable assumptions, estimates, analysis and opinions of management made in light of its experience and perception of trends, current conditions and expected developments, as well as other factors that management believes to be relevant and reasonable at the date that such statements are made. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such factors include, but are not limited to, the factors discussed in the section entitled "Risk Factors". Although the Company has attempted to identify important factors that could cause actions, events or results to differ materially from those described in the forward-looking statements, there may be other factors that cause actions, events or results to differ from those anticipated, estimated or intended. Forward-looking statements contained herein are made as at the date of the MD&A. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on the forward-looking statements. The Company does not undertake to update any forward-looking statements except as required by applicable securities laws.

### **BUSINESS OVERVIEW**

### General

The purpose of this MD&A of the financial position and operating results is to provide the reader with an overview of the changes in the financial position of iFabric between October 1, 2014 and March 31, 2015. It also compares the operating results for the three and six months ended March 31, 2015 to those of the comparative three and six months of 2014, as well as the cash flows for the six months ended March 31, 2015 to those of the comparative six months of 2014.

iFabric has two strategic divisions, which offer different products and services, and are managed separately because they require different marketing strategies. The following summarizes the operations of each division:

- Intimate Apparel: Includes the design, purchasing, and distribution of intimate apparel,

sleepwear and accessories.

- Intelligent Fabrics: Includes the development, testing and distribution of specialty textiles

as well as chemicals suitable for application to textiles.

# **Nature of Operations**

### a) Intimate Apparel

The intimate apparel division commenced operations in 1992 as a manufacturer and distributor of foam shoulder pads. Operations were subsequently expanded to include the design and manufacture of women's intimate apparel and in particular a range of specialty bras including the division's patented backless, strapless underwire bra. The division also distributes a range of complimenting accessories as well as sleepwear. Worldwide consumer demand for these products has contributed to the division's success to date. The division's customer base includes a number of major retailers as well as specialty boutiques situated in its main market regions, being the UK, USA and Canada. International sales outside these regions comprise less than 5% of total sales.

Initially all products were manufactured and distributed from manufacturing facilities situated in Ontario, Canada. However, in 2005, management took a decision to wind down the Canadian manufacturing operations in favour of outsourcing manufacture to major mills located in China. The benefits of this decision were twofold:

- 1) Lower and stable direct product costs resulting in improved margins.
- 2) Significant savings in overheads especially in lower sales months.

As a further consequence of this decision, manufacturing space in Company owned premises located in Markham, Ontario were converted to warehouse and office space and currently serves as the Company's head office as well as the product distribution centre for the Canadian market. In order to service its customers in the US and UK, the division currently utilizes contract warehouse facilities located in Los Angeles (US) and London (UK) respectively. Surplus space in its Canadian facility has been rented to third party tenants, which has reduced the carrying cost of this facility.

In early 2010, the management took a strategic decision to focus its future product sales of intimate apparel and accessories towards well known international branded products. The main perceived benefit in adopting this strategy, is the fact that major brand holders have substantial marketing budgets for promoting their brands as opposed to the more modest budget that the division is able to apply to the promotion of its own brands. Accordingly, management was of the opinion that royalties payable to brand holders would be more than offset by the margins realized on increased sales attributable to wider market awareness and acceptance of well-established branded products.

In September, 2010, the division signed its first exclusive worldwide license and distribution agreement with Maidenform Brands, Inc. ("Maidenform") to manufacture and market products in its market segment under various Maidenform brands. Maidenform is a global intimate apparel company with a portfolio of established, well-known brands. During its 90-year history, Maidenform has built strong equity for its brands and has established a platform for growth through a combination of innovative, first-to-market designs and creative

advertising campaigns focused on increasing brand awareness with generations of women. Products are sold under some of the most recognized brands in the intimate apparel industry, including Maidenform®, Control It!®, Fat Free Dressing®, Flexees®, Lilyette®, Maidenform's Charmed®, Bodymates®, Inspirations®, Self Expressions® and Sweet Nothings®. Effective January 1, 2015, the division signed a new four year agreement with respect to Maidenform brands with MFB International Holdings S.a.r.l., a subsidiary of HanesBrands Inc. ("Hanes"), which acquired Maidenform in October 2013. This agreement includes the addition of a new sleepwear category, which is expected to be a significant contributor to apparel sales growth in 2016 and beyond.

In January 2012 the division signed a second license and distribution agreement with Mo Industries, LLC (a subsidiary of VF Corporation) to manufacture and distribute intimate apparel under its Splendid and Ella Moss brands. In terms of this agreement, licensed territories include Australia, Canada, China, the European Union, Mexico, the Russian Federation, Singapore, the UAE, and the USA.

The *Splendid*® brand is known for its use of luxurious fabrics in a wide range of contemporary knit products incorporating modern fit and styling. The *Ella Moss*® brand is an ultra-feminine collection of casual knit tops and dresses featuring bold colors, whimsical styling and fashion silhouettes. *Splendid*® and *Ella Moss*® products are currently marketed internationally by a number of high-end retail and online chains, specialty boutiques, as well as its own stores.

The agreement with Mo Industries necessitated the establishment of new premises located in New York which is being used to house the division's product design team. The New York premises also includes showroom space utilized to hold market appointments with major retail buyers for all brands/lines during New York intimate apparel market weeks throughout the year.

### b) Intelligent Fabrics

A second strategic division was added in 2010 when the Company obtained exclusive North American distribution rights for a new generation of intelligent textiles which have the ability to kill bacteria, repel insects and help encourage a healthy skin environment amongst others. Management anticipates that the intelligent fabrics division will be the main driving force of the Company's future growth and expansion.

On December 10, 2013 iFabric announced the execution of an agreement that secures global distribution and marketing rights of antimicrobial, antiviral and other textile technologies.

The execution of the agreement provided several significant benefits to iFabric:

- Expansion of distribution and marketing rights from North American rights to Worldwide rights;
- A direct, and more secure, relationship with the manufacturer of the technologies, including access to future product advancements and developments;
- Increased product margins as a result of the direct relationship with the manufacturer; and
- The elimination of a previous profit share arrangement.

This new agreement clearly demonstrates the confidence the manufacturer has in the Company to execute on the future growth plans for these products. The agreement provides iFabric with not only worldwide distribution rights at increased margins, but also a direct contractual relationship with the manufacturer and a more efficient supply of products to customers. In addition, iFabric also has the ability to now supply technical assistance and advice on product development in a wide variety of market areas on a global basis.

The intelligent fabrics division currently focuses its regulatory, product development and marketing efforts on three key technologies, namely:

## 1. Enguard® Insect Repellent Fabric

Applying Enguard® to fabrics results in a highly effective and durable insect repellent. A major strength of Enguard is that it is safe for children. Testing carried out by the London School of Hygiene and Tropical Medicine show Enguard® to have repelling power comparable to high-concentration DEET and significantly greater than any other natural insect repellents.

## 2. Protx2® Anti Microbial Technologies

Protx2® formulations impart anti-microbial and/or anti-viral powers to fibers, plastic, paint and paper treated with these formulations. Numerous laboratory tests have shown that treated products inhibit the growth of a wide variety of infectious agents associated with Hospital Acquired Infections ("HAI"), including MRSA, C-Difficile, VRE, and H1N1, and by their application may assist in preventing the spread of such infections.

#### Dreamskin®

Dreamskin® textile technology helps encourage a healthy skin environment.

Dreamskin is effective during both summer and winter months as high and low moisture environments both offer discomfort and irritation. In particular, athletic apparel has two key areas that can cause skin irritation, namely friction and excessive moisture. Dreamskin targets both of these to help prevent irritation.

# SELECTED QUARTERLY INFORMATION

The following is a summary of selected financial information for the eight most recent quarters:

	Mar. 31, 2015	Dec. 31, 2014	Sept. 30, 2014	June 30, 2014	Mar. 31, 2014	Dec. 31, 2013	Sept. 30, 2013	June 30, 2013
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
	\$	\$	\$	\$	\$	\$	\$	\$
Total assets	11,653,903	11,220,455	11,559,443	11,505,874	10,715,550	10,336,611	9,154,711	9,821,901
Total non-current financial liabilities	1,756,898	1,832,695	1,952,287	2,043,967	2,036,698	2,086,298	2,084,741	2,142,828
Working capital	5,616,853	5,460,741	5,631,275	5,890,676	5,498,672	5,119,970	3,401,416	3,855,417
Retained earnings	3,243,136	3,116,803	3,277,708	3,471,287	3,226,082	2,947,651	2,735,494	3,099,790
Product sales	3,226,849	3,019,102	3,204,129	3,856,192	2,884,222	2,978,733	1,909,362	2,709,015
Rental revenue	24,629	23,302	18,301	25,801	27,052	27,052	27,052	32,217
Earnings (loss) from operations	159,087	(131,725)	(190,938)	566,224	342,308	314,023	(96,341)	369,612
Share based compensation	(100,747)	(108,629)	(122,260)	(123,150)	(35,593)	(47,671)	(90,204)	(73,065)
Impairment loss	-	-	-	-	1	-	(300,253)	1
Earnings (loss) before income taxes	244,498	(174,960)	(320,715)	381,175	422,076	320,972	(507,548)	337,316
Income tax (recovery)	116,785	(14,740)	(123,357)	136,087	141,988	107,642	(126,138)	137,601
Net earnings (loss)	127,713	(160,220)	(197,358)	245,088	280,088	213,330	(381,410)	199,715
Earnings (loss) per share - basic	0.005	(0.006)	(0.008)	0.009	0.011	0.008	(0.016)	0.008
Earnings (loss) per share - diluted	0.005	(0.006)	(0.008)	0.009	0.010	0.008	(0.016)	0.008
Dividends declared	-	-	-	-	-	-	-	-

# SELECTED ANNUAL INFORMATION

The following is a summary of selected financial information for the five most recent financial years:

	Sept. 30, 2014	Sept. 30, 2013	Sept. 30, 2012	Sept. 30, 2011	Sept. 30, 2010
	Audited	Audited	Audited	Audited	Audited
	\$	\$	\$	\$	\$
Total assets	11,559,443	9,154,711	8,454,058	8,292,672	6,871,155
Total long-term financial liabilities	1,952,287	2,084,741	2,801,891	3,485,694	2,328,184
Working capital	5,631,275	3,401,416	4,011,541	4,140,525	1,751,640
Retained earnings	3,277,708	2,735,494	2,880,050	3,098,730	2,614,499
Revenues	13,021,482	8,165,983	6,074,766	5,660,288	5,435,382
Earnings from operations	1,031,617	602,513	330,910	727,235	522,858
Share based compensation	(328,674)	(436,414)	-	-	-
Impairment loss	-	(300,253)	-	-	-
RTO transaction costs	-	-	(572,170)	1	-
Earnings (loss) before income taxes	803,508	(53,352)	(240,052)	641,723	323,446
Income tax (recovery)	262,360	91,454	(25,703)	156,204	61,674
Net earnings (loss)	541,148	(144,806)	(214,349)	485,519	261,772
Earnings (loss) per share - basic	0.021	(0.006)	(0.009)	0.04	1308.86
Earnings (loss) per share - diluted	0.020	(0.006)	(0.009)	0.04	1308.86
Dividends declared	-	-	-	-	_

# DISCUSSION OF OPERATIONS

## REVENUE AND OPERATING EXPENSE ANALYSIS

## UNAUDITED CONSOLIDATED INTERIM STATEMENTS OF COMPREHESIVE EARNINGS

	_	Three m	nonths	_	Six mor	nths
Periods ended March 31,		2015	2014		2015	2014
REVENUE	\$	3,251,478 \$	2,911,274	\$	6,293,882 \$	5,917,058
COST OF SALES		1,597,191	1,282,785		3,261,044	2,716,158
GROSS PROFIT		1,654,287	1,628,489		3,032,838	3,200,900
EXPENSES						
General and administrative costs		804,717	588,847		1,605,347	1,159,981
Selling and design costs		622,833	637,938		1,265,134	1,260,359
Interest on operating line		6,658	-		12,178	4,841
Interest on long-term debt		10,844	12,366		22,520	25,328
Amortization of property, plant and equipment		9,783	10,930		19,566	21,860
Amortization of deferred development costs		40,366	36,100		80,732	72,200
		1,495,201	1,286,181		3,005,477	2,544,569
EARNINGS FROM OPERATIONS		159,087	342,308		27,362	656,331
OTHER EXPENSES (INCOME)						
Share based compensation		100,747	35,593		209,376	83,264
Loss (gain) on foreign exchange		(200,312)	(131,592)		(266,040)	(202,098)
Unrealized loss (gain) on foreign exchange forward						
contracts		14,154	16,683		14,488	38,262
Sundry income		-	(452)		-	(6,145)
		(85,411)	(79,768)		(42,176)	(86,717)
EARNINGS BEFORE INCOME TAXES		244,498	422,076		69,538	743,048
PROVISION FOR (RECOVERY OF) INCOME TAXES						
Current		163,485	86,398		210,245	199,360
Deferred		(46,700)	55,590		(108,200)	50,270
		116,785	141,988		102,045	249,630
NET EARNINGS (LOSS)		127,713	280,088		(32,507)	493,418
OTHER COMPREHENSIVE EARNINGS		-	-		-	-
TOTAL COMPREHENSIVE EARNINGS (LOSS)	\$	127,713 \$	280,088	\$	(32,507) \$	493,418
EARNINGS (LOSS) PER SHARE						
Basic	\$	0.005 \$	0.011	\$	(0.001) \$	0.019
Diluted		0.005	0.010		(0.001)	0.018

### Earnings

For the quarter ended March 31, 2015, the Company reported after tax earnings of \$127,713 (or \$0.005 per share basic and diluted) compared to after tax earnings of \$280,088 (or \$0.011 per share basic and \$0.010 diluted) for the quarter ended March 31, 2014. Pre-tax income for the current quarter amounted to \$244,498 compared to \$422,076 in 2014 representing a reduction of \$177,578. This reduction is mainly attributable to increased general and administrative expenses for the quarter of approximately \$215,000 (refer discussion below under "General, administrative, and operation expenses"). Favourable increases in exchanges gains amounting to \$68,720 (resultant from a weakening of the Canadian dollar during the quarter) were offset by an increase of \$65,154 in share based compensation costs, with the result that unusual or non-recurring items had a minimal impact on the results for the quarter when compared to the comparable quarter of 2014.

For the six months ended March 31, 2015 the Company reported an after tax loss of \$32,507 (\$0.001 per share basic and \$0.001 on a diluted basis), compared to after tax earnings of \$493,418 (\$0.019 per share basic and \$0.018 per share on a diluted basis), for the six months ended March 31, 2014. The reduction in net income for the six months is mainly attributable to increased general and administrative costs amounting to \$445,336 for the six months (refer discussion below).

Income from operations for the current quarter amounted to \$159,087 compared to \$342,308 from operations in 2014. For the six months ended March 31, 2015 income from operations amounted to \$27,362 compared to \$656,331 earned from operations during the six months ended March 31, 2014.

### Revenues

For the quarter ended March 31, 2015, the Company reported revenues of \$3,251,478 compared to \$2,911,274 for the quarter ended March 31, 2014 representing an increase of \$340,204 or 12%. For the six months ended March 31, 2014 revenue amounted to \$6,293,882 compared to an amount of \$5,917,058 in respect of the six months ended March 31, 2014 representing an increase of \$376,824 or 6%.

### Cost of sales

Cost of sales represents the cost of goods imported from China and the USA, as well as other direct costs, such as freight and import duties incurred to bring inventory to their current state and location.

For the three months ended March 31, 2015, the Company incurred \$1,597,191 on cost of sales compared to \$1,282,785 for the same period in 2014. Gross margin for the quarter ended March 31, 2015 amounted to \$1,654,287 (or 51% of sales) compared to \$1,628,489 (or 56% of sales) in 2014. The decrease in gross margins is mainly attributable to approximately \$70,000 in vendor non-compliance charges resultant from late deliveries caused by a strike at the Company's main port of entry into the US, clearance of end of season merchandize at lower margins, as well as the product mix for the quarter. As at the date of this MDA, the port strike had been resolved and future non-compliance charges are expected to reduce to nominal levels.

For the six months ended March 31, 2015 cost of sales amounted to \$3,261,044 compared to \$2,716,158 in the comparable six months of 2014. Goss margin for the six months ended March 31, 2014 amounted to \$3,032,838 (or 48% of sales) compared to \$3,200,900 (or 54%) in 2014. The decrease in gross margin % in 2014 was mainly attributable to the factors discussed above.

### General, administrative and operation expenses

Total general, administrative and operating expenses for the three months ended March 31, 2015 amounted to \$804,717 compared to \$588,847 in 2014 representing an increase of \$215,870, or 37%. This increase in general, administrative and operation expenses is mainly attributable to increased regulatory and chemical testing costs of approximately \$60,000 incurred as part of the Company's ongoing process of seeking to secure additional Environmental Protection Agency ("EPA") claims approval, in order to supplement the Company's existing EPA registrations. Increased staffing costs of approximately \$130,000 account for the balance of the increase in administrative costs and have been incurred for the purposes of supporting future growth.

For the six months ended March 31 2015, general, administrative and operating expenses were \$1,605,347 compared to \$1,159,981 in 2014, an increase of \$445,366, or 38%. Severance payments of \$93,000 to a former director and officer, increased regulatory expenses of \$110,000, and increased payroll costs of \$216,000 accounted for the bulk of the increase in administration costs during the six months.

### Selling and design costs

Selling and design costs for the three months ended March 31, 2015 amounted to \$622,833, compared to \$637,938 in 2014, representing a decrease of \$15,105 or 2%.

For the six month period ended March 31, 2015 selling and design costs amounted to \$1,265,134 compared to \$1,260,359 for the same period in 2014, representing an increase of \$4,775.

#### Interest on current debt

Interest costs of \$6,658 were incurred in the quarter ended March 31, 2015 (2014 -nil) in respect of the use of a bank operating line to fund current working capital needs. For the six months ended March 31, 2015 the interest cost of utilizing the bank operating line amounted to \$12,178 compared to \$4,841 incurred during the six months ended March 31, 2014.

#### Interest on secured loan

Interest on a secured loan comprises the interest expense incurred on a secured loan which was utilized to finance the acquisition of the Company's premises located in Markham, Ontario.

The Company incurred interest costs on this loan for the quarter ended March 31, 2015 of \$10,844 compared to \$12,366 for the same period in the prior year. For the six months ended March 31, 2015 interest costs on the Company's secured loan amounted to \$22,520 compared to \$25,328 in 2014. The reduction in interest costs is attributable to a reduction in the principle amount of the loan, which is being repaid at the rate of \$10,000 per month.

## Amortization

Amortization of property, equipment and development costs increased from \$47,030 in the quarter ended March 31, 2014 to \$50,149 in the quarter ended March 31, 2015. This increase is attributable to the amortization of deferred development expenses relating to antimicrobial products.

For the six months ended March 31, 2015 amortization of property, equipment and development costs amount to \$100,298 compared to \$94,060 for the six months ended March 31, 2014.

#### Gain on foreign exchange

The weakening of the Canadian Dollar against the United States Dollar and British Sterling resulted in a realized exchange gain of \$200,312 for the quarter ended March 31, 2015 compared to an exchange gain of \$131,592 realized during the quarter ended March 31, 2014.

For the six months ended March 31, 2015 the realized exchange gain amounted to \$266,040 compared to a gain of \$202,098 for the comparable six months of 2014.

# ASSETS, LIABILITIES AND SHARE CAPITAL ACTIVITIES

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

# **ASSETS**

As at		March 31, 2015	S	September 30, 2014
ASSET	TS .			
CURRENT				
Cash	\$	818,231	\$	1,006,385
Accounts receivable		2,921,228		2,042,179
Inventory		3,840,194		4,412,215
Prepaid expenses and deposits		265,715		283,533
Foreign exchange forward contracts		5,340		59,828
		7,850,708		7,804,140
NON-CURRENT				
Property, plant and equipment		2,507,446		2,527,012
Deferred development costs		678,905		759,637
Deferred income taxes		561,794		453,594
Goodwill		55,050		55,050
		3,803,195		3,795,293
TOTAL ASSETS	\$	11,653,903	\$	11,599,433

# ASSETS, LIABILITIES AND SHARE CAPITAL ACTIVITIES

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

# LIABILITIES AND SHAREHOLDERS' EQUITY

As at	March 31, 2015	September 30, 2014
LIABILITIES		
CURRENT		
Bank indebtedness \$	592,676	\$ 251,904
Accounts payable and accrued liabilities	970,000	1,470,510
Income taxes payable	551,179	330,451
Current portion of loans payable	120,000	120,000
	2,233,855	2,172,865
NON-CURRENT		
Due to related parties	836,898	972,287
Loans payable	920,000	980,000
	1,756,898	1,952,287
TOTAL LIABILITIES	3,990,753	4,125,152
SHAREHOLDERS' EQUIT	Γ <b>Y</b>	
CAPITAL STOCK	2,743,530	2,722,194
WARRANTS	704,861	704,861
OPTIONS	957,348	757,308
NON-CONTROLLING INTEREST	14,275	12,210
RETAINED EARNINGS	3,243,136	3,277,708
TOTAL SHAREHOLDERS' EQUITY	7,663,150	7,474,281
TOTAL LIABILITIES AND EQUITY \$	11,653,903	\$ 11,599,433

# Summarized major financial statement balances:

	March 31, 2015			Sept 30, 2014	March 31, 2014		
	(Unaudited)			(Audited)	(Unaudited)		
Assets	\$	11,653,903	\$	11,599,433	\$	10,715,550	
Liabilities	\$	3,990,753	\$	4,125,152	\$	3,534,409	
Shareholders' Equity	\$	7,663,150	\$	7,474,281	\$	7,181,141	
Common shares outstanding		25,899,750		25,869,750		25,869,750	
Options outstanding		1,620,000		1,650,000		1,500,000	
Warrants outstanding		232,113		232,113		232,113	

#### Assets

Total assets of the Company as at March 31, 2015, March 31, 2014 and September 30, 2014 were comprised primarily of cash, accounts receivable, inventories, deposits, prepaid expenses and other receivables, deferred development costs, deferred income taxes and property, plant, and equipment.

Cash on hand decreased from \$1,006,385 as at September 30, 2014 to \$818,231 at March 31, 2015 representing a decrease of \$188,154. Refer to the liquidity, financing, and capital discussion below for detailed explanations of the Company's use of its cash during the six months ended March 31, 2015.

Accounts receivable increased from \$2,042,179 at September 30, 2014 to \$2,921,228 at March 31, 2015. This increase is mainly attributable to the timing of monthly sales in each quarter.

Inventories on hand decreased from \$4,412,215 at September 30, 2014 to \$3,840,194, as at March 31, 2015 representing a decrease of \$572,021. This reduction in inventory is resultant from improvements in the Company's sales and inventory analysis systems, which were implemented in the latter half of 2014 and which allow for more efficient purchasing and inventory management.

The balance of deferred tax increased from \$453,594 as at September 30, 2014 to \$561,794 as at March 31, 2015 as a result of increases in the amount of unutilized tax losses of the Company's subsidiary, Intelligent Fabric Technologies (North America) Inc.

Changes in all other asset balances during the six months were not significant.

### Liabilities

As at March 31, 2015, the Company's liabilities totaled \$3,990,753 of which current liabilities represented \$2,233,855 and non-current liabilities represented \$1,756,898. As at September 30, 2014, the Company's liabilities totaled \$4,125,152, of which current liabilities represented \$2,172,865 and non-current liabilities represented \$1,952,287. The net decrease in abilities amounting to \$134,399 mainly attributable to a reduction in the amount of the non-current debt of the Company.

## Shareholders' equity

As at March 31, 2015, shareholders' equity amounted to \$7,663,150 compared to \$7,474,281 as at September 30, 2014, representing an increase of \$188,169. The increase in shareholders' equity is mainly attributable to net earnings, excluding share based compensation.

# Outstanding share data

As at March 31, 2015, the Company had 25,899,750 common shares issued and outstanding, 1,620,000 stock options outstanding, exercisable at a weighted average price of \$0.86 and 232,133 warrants outstanding, exercisable at a weighted average price of \$5.10.

### LIQUIDITY, FINANCING ACTIVITY AND CAPITAL RESOURCES

The Company is subject to risks including, but not limited to, the potential inability to raise additional funds through debt and/or equity financing to support the Company's development and continued operations, and to meet the Company's liabilities and commitments as they come due.

#### Working capital

Working capital represents current assets less current liabilities. As at March 31, 2015, the Company's working capital was \$5,616,853 compared to working capital of \$5,631,275 as at September 30, 2014 representing a decrease of \$14,422. This decrease in the amount working is not considered significant.

## Cash used in operating activities

During the six months ended March 31, 2015, operating activities consumed cash of \$345,538 as compared to an amount of \$781,199 consumed in the comparable six months of 2014. A reduction in the amount of accounts payable was the main contributor to the amount of cash consumed during the six months.

# Cash used in investing activities

No cash was consumed by investing activities during the current six months as opposed to cash of \$13,271 consumed in the comparable six months of 2014.

### Cash provided by financing activities

Cash provided by financing activities for the six months ended March 31, 2015 amounted to \$157,384 as a result of the use of the Company's bank operating line during this period. By comparison, for the six months ended March 31, 2014, financing activities provided \$970,752 and was mainly comprised of net private placement proceeds of \$1,430,288 from which \$459,536 was applied in reduction of the balance owing on Company's bank operating line and other debt of the Company.

#### OFF-BALANCE SHEET ARRANGEMENTS

The Company has no off-balance sheet arrangements that would require disclosure.

### TRANSACTIONS WITH RELATED PARTIES

During the six months ended March 31, 2015, the Company was involved in the following related party transactions in which all transactions have been measured at the exchange amount (the amount established and agreed to by the related parties):

- 1. The CEO and CFO of the Company provide certain management advisory and accounting services to the Company. For the six months ended March 31, 2015, the Company incurred expenses of \$168,500 (2014 \$147,600) for services rendered. Of these amounts, paid and accrued amounts for the CEO amounted to \$100,000 (2014 \$87,600) and \$68,500 (2014 \$60,000) was paid and accrued in respect of the CFO.
- 2. A director of the Company was paid \$29,000 (2014 \$24,000) for the provision of technical services.
- 3. Salaries and benefits for other officers and directors of the Company amounted to \$72,657 for the current six months (2014 \$95,505).
- 4. An amount of \$90,726 was expensed during the six months ended March 31, 2015, in respect of share based compensation resultant from the issuance of stock options to directors and officers of the company (2014 \$36,157)
- 5. Included in accounts payable and accrued liabilities is an amount of \$10,000 (\$45,000 as at September 30, 2014) due to Directors and key management personnel of the Company in respect of unpaid fees.

#### FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

Financial instruments comprise cash and bank indebtedness, accounts receivable, other receivables, accounts payable and accrued liabilities, loans payable, amounts due to related parties and forward exchange contracts.

These instruments are initially recognized at fair value with the carrying amount being reduced by any impairment loss, with the exception of accounts receivable, where the carrying amount is reduced through the use of an allowance account.

Financial instruments that potentially subject the Company to credit risk consist of accounts receivable and prepayments and deposits. The credit risk that exists in this regard has been largely mitigated as a result of credit insurance maintained in respect of trade receivables.

As at March 31, 2015, the Company's debt consisted of:

- A bank loan of \$1,040,000 secured by a first readvanceable mortgage over land and buildings and a General Security Agreement over the assets of a subsidiary company. The loan is repayable in monthly principal payments of \$10,000 together with interest at the bank's prime rate plus 1.25% and full repayment is due May 31, 2023.
- Amounts due to related parties of \$836,898. These amounts are currently unsecured, interest free and payable on demand. As the related parties have waived their right to demand repayment over the next 12 months, the loans have been classified as non-current liabilities.

#### SEGMENTED INFORMATION

The Company has three reportable segments, as described below, which are strategic divisions. The strategic divisions offer different products and services, and are managed separately because they require different marketing strategies and technologies. For each of the strategic divisions, the CEO (the chief operating decision maker) reviews internal management reports on at least a quarterly basis. The following describes the operations in each of the reportable segments:

- Intimate Apparel: Includes the design, purchasing, and distribution of intimate apparel.
- Intelligent Fabrics: Includes the development, testing and distribution of specialty textiles as well as chemicals suitable for application to textiles.
- Other: Includes leasing of property to group companies and third parties.

Inter-segment transactions are made at prices that approximate market rates.

Property, plant and equipment, deferred tax assets, and goodwill are managed on a group basis and are not allocated to operating segments. Amortization of property, plant and equipment, and interest expense on operating lines of credit and loans payable are managed on a group basis and are not allocated to operating segments.

The following segmented information pertains to the reportable segments for the six months ended March 31, 2015 and 2014:

### Operating Segments - Six months ended March 31, 2015

		Intimate Apparel	Intelligent Fabrics	Other Segments	Corporate Items and Eliminations	Consolidated
Revenues						
Third party	\$	5,862,582	\$ 383,369	\$ 47,931	\$ -	\$ 6,293,882
Inter-segment		18,000	-	83,585	(101,585)	-
Total Revenues		5,880,582	383,369	131,516	(101,585)	6,293,882
Earnings (loss) before income taxes		748,238	(596,868)	9,092	(90,924)	69,538
Operating Segments - Six months e	nded 1	March 31, 2 Intimate Apparel	Intelligent Fabrics	Other Segments	Corporate Items and Eliminations	Consolidated
Revenues						
Third party	\$	5,192,511	\$ 670,444	\$ 54,103	\$ -	\$ 5,917,058
Inter-segment		22,500	-	81,008	(103,508)	_

670,444

56,872

135,111

11,435

(103.508)

(23,052)

5,917,058

743,048

#### **COMMITMENTS**

Earnings (loss) before income taxes

Total Revenues

The following details the Company's commitments as at March 31, 2015:

5,215,011

697,793

(a) The Company's total commitments, under various operating leases and a property lease agreement exclusive of occupancy costs are as follows:

2015	42,352
2016	64,080
2017	41,920
2018	10,740
	\$ 159,092

(b) The Company enters into foreign exchange forward contracts to manage the risks associated with exchange rate fluctuations.

As at March 31, 2015, the Company had contracted to sell USD \$850,000. As well, the Company had contracted to buy USD \$700,000.

For the six months ended March 31, 2015, there is an unrealized loss on foreign exchange of \$14,488 (2014 - \$38,262) included in the statement of earnings (loss) and comprehensive earnings (loss).

(c) Effective January 1, 2015, the Company entered into an exclusive worldwide license agreement for the right to use trademarks in connection with the manufacture, marketing, sale and distribution of certain licensed products. During the license term, the Company is required to pay a quarterly royalty on its net sales as defined in the agreement, on all products sold under the licensed marks. The effective royalty rates vary depending on the distribution channel and range between 4% to 10%. Minimum annual royalties have been established for the contract periods ending December 31, 2015, 2016, 2017, and 2018 in the amounts of \$131,000, \$190,000, \$288,000, and \$368,000, respectively. In addition, the Company is required to pay an advertising fee of 1-2%, depending on the distribution channel, payable quarterly, on its net sales as defined in the agreement, for promotion of the licensed products. The license term is in effect until December 31, 2018.

- (d) Effective October 17, 2011, the Company entered into an exclusive worldwide license agreement for the right to use trademarks in connection with the manufacture, marketing, sale and distribution of certain licensed products. During the initial license term, the Company is required to pay a monthly royalty of 9.5% on its net sales as defined in the agreement, on all products sold under the licensed marks. The initial license term is in effect until December 31, 2015 and may be renewed for an additional term of four years on the condition that certain performance goals as defined in the agreement are attained.
- (e) Effective January 16, 2012, the Company entered into an exclusive license agreement for the right to use trademarks in connection with the manufacture, marketing, sale and distribution of certain licensed products. The licensed territory includes certain worldwide areas as specified in the agreement. During the initial license term, the Company is required to pay a monthly royalty of 9% on its net sales as defined in the agreement, on all products sold under the licensed marks. Minimum annual royalties have been established for the contract periods ending December 31, 2013, 2014, and 2015 in the amounts of \$144,000, \$279,000 and \$432,000 respectively. In addition, the Company is required to pay an advertising fee of 2%, payable semi-annually, on its net sales as defined in the agreement, for the promotion of the licensed products. The initial license term is in effect until December 31, 2015 and may be renewed for an additional term of three years on the condition that certain performance goals as defined in the agreement are attained.

# SUBSEQUENT EVENTS

On May 6, 2015, 100,000 stock options were granted to a Director of the Company. Each option entitles the holder to acquire one common share of the Company at a price of \$2.70, and is exercisable for a period of 10 years from the grant date. All options vest immediately. The fair value of the options has been estimated by management at \$180,980 as of the date of the grant using the Black-Scholes pricing model.

### RISK FACTORS

#### Financial

iFabric will require additional financing to fund the expansion of iFabric. There can be no assurance that iFabric will be able to obtain adequate financing in the future, or that the terms of such financing will be favourable. Failure to obtain such additional financing could result in delay or indefinite postponement of development of certain of iFabric's business, and therefore affect its future cash flows, earnings, results of operations and financial condition.

### Competition

iFabric faces significant competition in almost every aspect of its business, particularly from other companies that:

- Design, manufacture and distribute intimate apparel and accessories;
- Sell sprays, topical liquids and creams that repel biting insects when applied to the skin;
- Sell sprays, liquids, creams, chemicals and textiles which have the ability to kill bacteria;
- Sell sprays, topical liquids, creams and oral medication that assist with the healing of skin and the control of skin irritations; and
- Distribute chemicals that can be applied to textiles in order to kill bacteria.

## Licensing Arrangements

iFabric will be reliant on a number of key licensing and distribution agreements and its future performance could be materially affected by a termination of one or more of such agreements. Termination could arise as a result of any of the following:

- Failure to pay royalties or advertising contributions;
- Failure to meet minimum purchase obligations;
- Failure to achieve minimum sales targets;
- The breach of a material covenant;
- Failure to ship licensed products to authorized customers;
- Failure to give notice of intention to renew within the stipulated time period

### Key Personnel

The senior officers of the Company are critical to its success. In the event of the departure of a senior officer, the Company believes that it will be successful in attracting and retaining qualified successors but there can be no assurance of such success. Recruiting qualified personnel as the Company grows is critical to its success. As the Company's business activities grow, it will require additional key financial, administrative and technical personnel as well as additional operations staff. If the Company is not successful in attracting and training qualified personnel, the efficiency of its operations could be affected, which could have an adverse impact on the Company's future cash flows, earnings, results of operations and financial condition.

#### Technological Advancements

The chemical industry is subject to significant technological advancements, changing industry standards, market trends, customer preferences and competitive pressures which can, among other things, necessitate revisions in pricing strategies, price reductions and reduced profit margins. The success of the Company will depend on its ability to secure technological superiority in its products and maintain such superiority in the face of new technologies. No assurance can be given that further modification of product offerings of the Company will not be required in order to meet demands or to remain competitive.

### Intellectual Property

The success of the Company will depend, in part, on its ability to maintain proprietary protection over its intellectual property and operate without infringing the proprietary rights of third parties. Despite precautions, it may be possible for a third party to copy or otherwise obtain and use the Company's technologies without authorization. There can be no assurance that any steps taken by the Company will prevent misappropriation of its technologies.

## Government Regulation and Regulatory Approvals

Future changes in government regulation could adversely affect the industries in jurisdictions in which the Company operates or intends to operate.

With regard to its intelligent textile technologies the Company is dependent on regulatory approvals or registrations and the legal systems in the markets in which it operates, such as the U.S. Environmental Protection Agency ("EPA") and Health Canada. The Company currently has certain EPA registrations and is in process of securing additional approvals from both the EPA and Health Canada. There is no certainty that such approvals will be granted and regulators could, even after granting such approvals, be stringent on non-compliance with regulatory requirements or change such requirements, which could have a material adverse effect on the Company's business and result in adverse publicity.

#### **Customer Adoption**

The Company's revenues in its Intelligent Fabrics Division are highly dependent on the willingness of consumers to purchase products based upon their awareness the benefits of such products. Different markets will require differing marketing strategies and the adoption of the Company's products may be slower than anticipated.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of these financial statements requires management to select appropriate accounting policies and to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and the disclosure of contingent assets and liabilities at the end of the reporting period. The estimates and related assumptions are based on previous experience and other factors considered reasonable under the circumstances, the results of which form the basis of making assumptions about carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of revision and future periods if the revision affects both current and future periods.

Significant assumptions about the future that management has made and that could result in a material adjustment to the carrying amounts of assets and liabilities, in the event that actual results differ from assumptions made, relate to, but are not limited to, the following:

### Valuation of inventories:

Provisions for non-saleable inventories are prepared by management based on their knowledge of sales history.

#### Recoverability of deferred development costs:

Management deems all such costs as recoverable based on the pending Health Canada and the EPA approval of items under development as well as contracts with buyers, which are pending.

## Benefits of deferred income tax assets:

Management bases this estimate on the estimated future tax rate at the time in which it is expected for the asset to be realized. Many of these rates are not final due to their future nature.

### Estimated useful life of property, plant and equipment:

Management makes this estimate based on past experience with similar assets and future business plans.

#### Allowance for doubtful accounts:

Management provides for doubtful accounts based on its assessment of credit risk, past experience and payment history of a customer.

#### Share-based payment transactions:

The Company measures the cost of equity-settled transactions by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value for share-based payment transactions requires determining the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determining and making assumptions about the most appropriate inputs to the valuation model including the expected life, volatility, dividend yield of the share option and forfeiture rate.

#### Provision for margin guarantee rebates:

The company has guaranteed a minimum level of margins, to certain of its customers, as a condition of sale. Management provides for potential rebates based on its estimate of inventory that is likely to be discounted, by these certain customers, based on current sale-through levels.

Actual results could differ from these estimates and may require a material adjustment to the carrying amount of affected assets and liabilities.

## CHANGES IN ACCOUNTING POLICIES

Certain pronouncements were issued by the IASB or the International Financial Reporting Interpretations Committee ("IFRIC") that are mandatory for annual periods beginning on or after January 1, 2014. As of October 1, 2014, the Company has adopted the following standards:

- i) IAS 32, 'Financial Instruments: Presentation' was amended in December, 2011, clarifying the application of the offsetting requirements of financial assets and financial liabilities. The Company has assessed that the adoption of IAS 32 has no material impact on the financial statements.
- ii) 'Annual Improvements to IFRSs 2010-2012 and 2011-2013 cycle' were approved by the IASB in December, 2013. These improvements included amendments to a number of IFRSs as a result of the annual improvements project. The Company has assessed that no adjustments are necessary as a result of applying the revised rules.

## FUTURE ACCOUNTING CHANGES

Certain new standards, interpretations, amendments and improvements to existing standards were issued by the IASB or International Financial Reporting Interpretations Committee ("IFRIC") that are mandatory for accounting periods beginning on January 1, 2015 or later periods. The standards impacted that are applicable to the Company are as follows:

i) IFRS 9, 'Financial Instruments' was issued in November 2009 as the first step in its project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 introduces new requirements for classifying and measuring financial assets that must be applied starting January 1, 2018, with early adoption permitted. The IASB amended IFRS 9 in November, 2013 to add new requirements for classifying and measuring financial liabilities, de-recognition of financial instruments, impairment and hedge accounting. The standard is not expected to have an impact on the Company's accounting for financial instruments and the Company has not yet decided when to adopt IFRS 9.